

Beauty & Personal Care Solutions



A Novel Silicone Dispersion for Unique Textures and Sensory Experiences

Surge of Leave-in Hair Products

- Fueled by consumers' increasing desire for fashion and beauty, leave-in hair products have proliferated in the last decade. Last year alone, there were more than 5,000 products launched around the globe.¹
- More than ever, formulators are crafting leave-in products that combine styling and nourishing to protect hair and repair damage, provide control and definition, add shine, and create texture.
- Product efficacy claims, tailored solutions, new product formats (such as multifunctional hybrids) and unique texture are examples of differentiation in this crowded market.

¹Mintel database.

LEAVE-IN PRODUCT CATEGORY GROWTH

Redken One United All-in-One



Multibenefit treatment, for all hair types and textures, is claimed to offer 25 benefits that increase manageability, protection and beauty of hair: it conditions, **nourishes**, **improves manageability**, helps even porous hair, reduces dryness, detangles, delivers instant results, offers an ideal cutting solution, **primes hair for styling**, helps **prevent** breaking from brushing, is safe for color-treated hair, helps **prevent** heat damage, helps **prevent** split ends, helps seal in hair cuticle, is safe for ombre hair, helps **shield** against external aggressors, gives a **silky touch**, adds **smoothness**, adds **shine**, helps **control frizz**, is anti-static, controls flyaways, makes blow-drying easier, acts as a style refresher, and provides lightweight results.

Ingredients: Aqua (water), Cocos nucifera oil (coconut oil), amodimethicone, polyquaternium-37, phenoxyethanol, propylene glycol dicaprylate/dicaprate, parfum (fragrance), acetamide MEA, lactamide MEA, dimethicone PEG-7 phosphate, PPG-1 trideceth-6, trideceth-6, behentrimonium chloride, xylose, lactic acid, ethylhexylglycerin, cetrimonium chloride, hydrolyzed vegetable protein PG-propyl silanetriol, citronellol, geraniol, linalool, alpha-isomethyl ionone, Viola odorata extract, Viola odorata flower/leaf extract, sodium hydroxide, D171495/2

DOW CORNING

Ted Gibson Goodnite Replenish Hair Repair Serum



A hair treatment with vitamins A, B and E and wild orchid and wheat protein extracts to soothe the scalp and hair. The serum **repairs** and **conditions** overworked hair, **moisturizing** and **nourishing** it.

Ingredients: Water (aqua), cyclopentasiloxane, orchis maculata flower extract, lavandula angustifolia (lavender) oil, tocopheryl acetate, hydroxypropyltrimonium hydrolyzed silk, retinyl palmitate, fragrance (parfum), glycerin, PEG-40 hydrogenated castor oil, panthenol, methylparaben, dimethicone, disodium EDTA, amodimethicone, cetrimonium chloride, PEG-12 dimethicone, steartrimonium chloride, hydroxyethylcellulose, trideceth-12

Ssource: Mintel database.

DOW CORNING

LEAVE-IN PRODUCT CATEGORY GROWTH

Philip B Oud Royal Mega-Curl Enhancer



A miracle botanical styler, this product is said to fight **frizz**, revive **shine**, and activate waves and curls, leaving them super-soft, glossy and defined and easier to control than ever. It contains **super-moisturizing** agents and is claimed to leave curls bouncy and shiny for days as they are locked in time-release moisture for supple definition and high shine.

Ingredients: water (aqua), cetearyl alcohol, fragrance (perfume), Carthamus tinctorius (safflower) oleosomes, cetyl esters, phenoxyethanol, hydroxyethylcellulose, behentrimonium chloride, glycerin, panthenol, Schinziophyton rautanenii kernel oil, quaternium-91, glycolic acid, cetrimonium methosulfate, polyquaternium-37, sodium benzoate, polyurethane-14, aminomethyl propanol, linalool, hexyl cinnamal, citronellol, ethylhexylglycerin, AMP-acrylate copolymer, cetrimonium chloride, benzyl salicylate, amodimethicone, butylphenyl methylpropional, limonene, tetrasodium EDTA

Ssource: Mintel database.

DOW CORNING



INTRODUCING *Dow Corning*® 3901 Liquid Satin Blend

for Leave-in Hair Care Applications

DOW CORNING

Desire to Differentiate

Whether prestige or masstige, *Dow Corning*[®] 3901 Liquid Satin Blend can help you **differentiate your leave-in formulations** and deliver **luxurious smoothness**, **playful textures** in formulation, and beauty-enhancing benefits like **stylability** and **shine**.



INCI Name:

Dimethicone (and) Dimethicone/Vinyl Dimethicone Crosspolymer

Typical Properties

% Active	6.25%
Carrier Fluid	XIAMETER [®] PMX-200 Silicone Fluid, 2 cSt
Appearance	Clear, thick, stringy liquid
Typical Use Levels in Hair Care	3-20%

DOW CORNING

Key Benefits of *Dow Corning*[®] 3901 Liquid Satin Blend in Hair Care







DOW CORNING

Product Background

Dow Corning® 3901 Liquid Satin Blend

INCI Name:

Dimethicone (and) Dimethicone/Vinyl Dimethicone Crosspolymer

Properties:

% Active	6.25%
Carrier Fluid	PMX-200 Silicone Fluid 2 cSt
Appearance	Clear, thick, stringy liquid
Typical Use Levels in Hair Care	3-20%



Stringiness of 3901



Stretches more than 100 cm

DOW CORNING

Unique Rheology: Stringiness

- Stringiness property increases in oil-in-water and water-in-oil systems upon further addition of *Dow Corning*[®] 3901 Liquid Satin Blend
- Rheology differences seen when using as little as 1-2 wt.% Dow Corning® 3901 Liquid Satin Blend



DOW CORNING Beauty & Personal Care

Solutions

Unique Rheology: Effects on Viscosity

Water-in-oil test emulsion



Note: Very little viscosity difference seen in Si/W emulsions due to test materials in the internal phase.

DOW CORNING Beauty & Personal Care

Solutions

Unique Rheology: Modification

Dow Corning[®] 3901 Liquid Satin Blend imparts a "stringy" rheology to many formulations whether water-in-oil or oil-in-water emulsions.

Dow Corning[®] 3901 Liquid Satin Blend



Stringy texture easily seen and felt

Gum/Elastomer Blends



Stringy rheology not present



BENEFIT SUMMARY

Dow Corning® 3901 Liquid Satin Blend in Hair Care Applications

Consumer Benefits



Unique rheology

Reduced friction

Smoothness, slipperiness, flexibility

Shine

Enhanced dry combing

Curl retention and definition

Reduced static

Ease of styling

Hair alignment

Reduced frizz

Heat protection





Satin-like

sensory

Formulator Benefits



Unique rheology

China cosmetic use compliant

Low cyclics content (<0.1%)

Cold processing possible

Luxe Leave-in Kit

With Dow Corning[®] 3901 Liquid Satin Blend

DOW CORNING

What's Inside

A String of Dearls Hair Oil	Styling Silk	Stretchy Satin Soufflé		
Anhydrous serum – unique rheology, reduced friction, smoothness, slipperiness, flexibility, curl retention and definition, shine	Water-in-silicone cream – unique rheology, reduced friction, curl retention and definition, ease of styling, hair alignment, enhanced dry combing	Water-in-oil cream – unique rheology, reduced friction, shine, reduced static, enhanced dry combing	Oil-in-water soft wax – shine, reduced friction	Oil and water phased system – reduced friction, reduced static, reduced frizz, enhanced dry combing

DOW CORNING



String of Pearls Hair Oil CPF 2264

DOW CORNING

String of Pearls Hair Oil (CPF 2264)

Anhydrous serum – unique rheology, reduced friction, smoothness, slipperiness, flexibility, curl retention and definition, shine

Ingredients/INCI Name	Trade Name/Supplier	Weight %
Dimethicone (and) Dimethicone Vinyl/Dimethicone Crosspolymer	DOW CORNING [®] 3901 LIQUID SATIN BLEND	20
Dimethicone	XIAMETER [®] PMX-200 SILICONE FLUID, 2 CST	78
Argania Spinosa Kernel Oil	Argan Oil/Bramble Berry Inc.	0.5
Helianthus Annuus (Sunflower) Seed Oil	Sunflower Oil/Sigma Aldrich	0.5
Prunus Amygdalus Dulcis (Sweet Almond) Oil	Sweet Almond Oil/Bramble Berry Inc.	0.5
Tocopherol Acetate (Vitamin E)	Vitamin E Acetate/BASF Corporation	0.3
Fragrance	Heavenly Honeysuckle Fragrance/Bramble Berry Inc.	0.2

Procedure:

 Mix ingredients 1 and 2 together until homogeneous.
Add remaining ingredients in order while mixing.

DOW CORNING

Unique Rheology



String of Pearls Hair Oil w/Dow Corning[®] 3901 Liquid Satin Blend



Hair Oil w/XIAMETER® PMX-1502 Fluid



Hair Oil w/ *Dow Corning*[®] EL-9240 Silicone Elastomer Blend

Silicone polymer active level: 1.25%.

DOW CORNING

Luster Test

- Bossa Nova Tech Samba Hair System
 - Analyze diffuse and specular reflection
 - Calculate luster value

$$Luster = \frac{S_{in}}{(D + S_{out})W_{visual}}$$

- S_{in}, S_{out}: specular light components
- D: total diffuse light
- W_{visual}: visual width of light
- 3 tresses per treatment
- 3 measurements per tress





Coefficient of Friction Test

- Diastron MTT175 tensile tester
- 150 g normal force mounted on rubber probe
- Generate friction data with and against hair cuticles
 - Coefficient of friction (COF) out and in

$$COF = \frac{F}{N}$$

- F: externally applied force
- N: normal force
- 3 tresses per treatment
- 5 measurements per tress

DOW CORNING





Shine and Reduced Friction



Statistically different from String of Pearls Hair Oil: * 295%, ** 299%, *** 299.9%

Treatment: 0.15 g applied to 2 g medium bleached Caucasian hair tress. **Silicone polymer active level:** 1.25%.

Curl Retention and Definition



Statistically different from String of Pearls Hair Oil: *>95%, **>99%, ***>99.9%



1 Water

- Control Hair Oil (w/out *Dow Corning*[®] 3901 Liquid Satin Blend)
- 3 String of Pearls Hair Oil
- 4 Hair Oil w/*Dow Corning*[®] EL-9240 Silicone Elastomer Blend
- 5 Hair Oil w/XIAMETER® PMX-1502 Fluid

Treatment: 0.15 g/g on medium brown Caucasian hair tress.

Silicone polymer active level: 1.25%. Test conditions: 80% relative humidity/25°C.

Hair Oil: Smoothness, Slipperiness and Flexibility

String of Pearls Hair Oil vs. Control Hair Oil w/out *Dow Corning*[®] 3901 Liquid Satin Blend

String of Pearls Oil vs. Hair Oil w/XIAMETER[®] PMX-1502 Fluid



Statistically different from String of Pearls Hair Oil: *>90%, **>95%, ***>99%

Comments for String of Pearls Hair Oil:

- Smoother, less frizz and flyaway
- Easier to comb
- Very natural look

Comments for String of Pearls Hair Oil:

- Softer and neater
- More natural and pleasant
- Easier to comb through

Sensory panel: 18 panelists.

Treatment: 0.15 g applied to 2 g medium bleached Caucasian hair tress. Silicone polymer active level: 1.25%. 23



Styling Silk CPF 2265

DOW CORNING

Styling Silk (CPF 2265)

Water-in-silicone cream – unique rheology, reduced friction, curl retention and definition, ease of styling, hair alignment, enhanced dry combing

Ingredients/INCI Name	Trade Name/Supplier	Weight %	
Phase A			
Dimethicone (and) Dimethicone Vinyl/Dimethicone Crosspolymer	DOW CORNING [®] 3901 LIQUID SATIN BLEND	10	
Dimethicone	XIAMETER [®] PMX-200 SILICONE FLUID 2 CS	12	
Dimethicone (and) PEG/PPG-18/18 Dimethicone	DOW CORNING [®] ES-5226 FORMULATION AID	4	
Carthamus Tinctorius (Safflower) Seed Oil	Safflower Oil/Rita Corporation	0.1	
Olea Europaea (Olive) Fruit Oil	<i>Cropure</i> [™] Olive/Croda	0.1	
Phase B			
Water		67.7	
Sodium Chloride	Fisher Scientific	1	
VP/Methacrylamide/Vinyl Imidazole Copolymer	<i>Luviset</i> [®] Clear/BASF Corporation	4	
Hydrolyzed Soy Protein	<i>Hydrosoy</i> ™ 2000-LQ-(WD)/ Croda	0.1	
Aloe Vera	Symrise	0.3	
Phase C			
Phenoxyethanol (and) Ethylhexylglycerin	Euxyl [®] PE 9010/Schülke & Mayr	0.5	
Fragrance	Grapefruit Bellini Fragrance/Bramble Berry Inc.	0.2	

Procedure:

- 1. Mix first two ingredients of Phase A until homogeneous.
- 2. Combine remaining Phase A ingredients with the premix made in step 1 and mix with a dual-blade setup at 500 rpm until homogeneous.
- 3. Premix Phase B until homogeneous.
- 4. Increase mixing speed to 1,300 rpm.
- 5. Add Phase B slowly (drop by drop) to Phase A with continuous agitation.
- 6. Add Phase C to AB with gentle mixing.

Cropure and *Hydrosoy* are trademarks of the Croda group of companies. *Luviset* is a registered trademark of BASF SE. *Euxyl* is a registered trademark of Schülke & Mayr GmbH.

Unique Rheology



Styling Silk w/ Dow Corning[®] 3901 Liquid Satin Blend



Styler w/10% XIAMETER[®] PMX-1502 Fluid



Styler w/10% *Dow Corning*® EL-9240 Silicone Elastomer <u>Blend</u>

DOW CORNING

Reduced Friction



Statistically different from Styling Silk: *>95%, **>99%, ***>99.9% **Treatment:** 0.2 g/g on slightly bleached Caucasian hair tress.

Dow corning Beauty & Personal Care

Solutions

Curl Retention and Definition





Styling Silk**

- Dow Corning[®] 3901 Liquid Satin Blend w/VP/VA*
- *—— Dow Corning*[®] 3901 Liquid Satin Blend w/out resin
- Control (w/out *Dow Corning*[®] 3901 Liquid Satin Blend or resin)

Statistically different from *Dow Corning*[®] 3901 Liquid Satin Blend w/out resin: *<u>></u>95%, **<u>></u>99%, ***<u>></u>99.9%



- 1 Control (w/out *Dow Corning*[®] 3901 Liquid Satin Blend or resin)
- 2 Dow Corning[®] 3901 Liquid Satin Blend w/out resin
- 3 Styling Silk
- Dow Corning[®] 3901 Liquid Satin Blend w/VP/VA copolymer
- 5 *Dow Corning*[®] 3901 Liquid Satin Blend w/polyvinylpyrrolidone

Treatment: 0.15 g/g on medium brown Caucasian hair tress.

Test conditions: 80% relative humidity/25°C.

Styling Silk: Ease of Styling and Alignment



Treatment: 0.4 g applied to 4 g Caucasian frizzy hair tress. Tresses were air-dried, then flat-ironed 2 times at 230°C.

DOW CORNING

Enhanced Dry Combing



Statistically different from Styling Silk: *** >99.9%

Sensory panel: 20 panelists. **Treatment:** 0.10 g/g on slightly bleached Caucasian hair tress.

DOW CORNING Beauty & Personal Care Solutions

Stretchy Satin Soufflé *CPF* 2266

DOW CORNING

Stretchy Satin Soufflé (CPF 2266)

Water-in-oil cream – unique rheology, reduced friction, shine, reduced static, enhanced dry combing

Ingredients/INCI Name	Trade Name/Supplier	Weight %
Phase A		
Dimethicone (and) Dimethicone/ Vinyl Dimethicone Crosspolymer	DOW CORNING® 3901 LIQUID SATIN BLEND	5
Isohexadecane		8
Lauryl PEG/PPG-18/18	DOW CORNING® 5200 FORMULATION AID	2
Argania Spinosa Kernel Oil	Argan Oil/Bramble Berry Inc.	0.5
Macadamia Ternifolia Seed Oil	Macadamia Oil/Bramble Berry Inc.	0.5
Moringa Oleifera Oil	Floralipids® Moringa Oil/Floratech	0.5
Phase B		
Water		79.3
Glycerin	Fisher Scientific	3
Hydrolyzed Silk Amino Acids	<i>Crosilk</i> [™] Liquid-LQ-(WD)/Croda	0.5
Phase C		
Phenoxyethanol (and) Ethylhexylglycerin	<i>Euxyl</i> [®] PE 9010/Schülke & Mayr	0.5
Fragrance	Pomegranate & Black Currant Fragrance/Bramble Berry Inc.	0.2

Procedure:

- 1. Mix first two ingredients of Phase A together until homogeneous.
- 2. Add remaining ingredients of Phase A and mix until uniform.
- 3. Mix ingredients of Phase B together until homogeneous.
- 4. Add Phase B to Phase A very slowly with turbulent mixing at approximately 1,300 rpm.
- 5. After the addition of Phase B is complete, continue to mix for 10 minutes.
- 6. Add Phase C to AB with gentle mixing.

DOW CORVING stered trademark of the Croda stered trademark of Schülke & Mayr GmbH.

STRETCHY SATIN SOUFFLÉ

Unique Rheology



Stretchy Satin Soufflé



Control Soufflé w/out Dow Corning[®] 3901 Liquid Satin Blend

DOW CORNING

STRETCHY SATIN SOUFFLÉ

Shine and Reduced Friction



Beauty & Personal Care

DOW CORNING

Statistically different from Stretchy Satin Soufflé: ***>99.9%

Treatment: 0.15 g/g on medium bleached Caucasian hair tress.

STRETCHY SATIN SOUFFLÉ

Enhanced Dry Combing and Reduced Static



Statistically different from Stretchy Satin Soufflé: *>95%

Sensory Panel: 20 panelists. **Treatment:** 0.10 g/g on slightly bleached Caucasian hair tress.

DOW CORNING Beauty & Personal Care Solutions

Ease of Styling and Alignment





Treatment: 0.4 g applied to 4 g Caucasian frizzy hair tress. Tresses were air-dried, then flat-ironed at 230°C.

DOW CORNING

Hair Styler

Reduced Friction



Statistically different from 3901: * \geq 95%, ** \geq 99%, *** \geq 99.9%

Treatment: 0.15 g/g on medium bleached Caucasian hair

DOW CORNING



Nourishing Hair Butter CPF 2269

DOW CORNING

Nourishing Hair Butter (CPF 2269)

Oil-in-water soft wax - shine, reduced friction

Ingredients/INCI Name	Trade Name/Supplier	Weight %
Phase A		
Dimethicone (and) Dimethicone/Vinyl Dimethicone Crosspolymer	DOW CORNING [®] 3901 LIQUID SATIN BLEND	3
Caprylyl Methicone	DOW CORNING® FZ-3196	10
Phase B		
Water		66.1
Cetearyl Alcohol	Crodaco/™ CS50/Croda	2
Garcinia Indica Seed Butter	Kokum Butter-Ultra Kokum Butter-Ultra Refined/Biochemica International	4
Beeswax	Beeswax, White/Strahl and Pitsch Inc.	4
Glyceryl Stearate (and) PEG-100 Stearate	<i>Arlacel</i> [™] 165/Croda	1
Limnanthes Alba (Meadowfoam) Seed Oil	Meadowfoam Seed Oil/Charkit Chemical Corp.	0.1
Persea Gratissima (Avocado) Oil	Avocado Oil/From Nature with Love	0.1
Phase C		
Sodium Polyacrylate (and) Dimethicone (and) Cyclopentasiloxane (and) Trideceth-6 (and) PEG/PPG-18/18 Dimethicone	DOW CORNING [®] RM 2051 THICKENING AGENT	4
Phase D		
Glycerin	Glycerin/Fisher Scientific	5
Fragrance	Relaxing Fragrance/Bramble Berry Inc.	0.2
Phenoxyethanol (and) Ethylhexylglycerin	Euxyl [®] PE 9010/Schülke & Mayr	0.5

Crodacol and *Arlacel* are trademarks of the Croda group of companies. *Euxyl* is a registered trademark of Schülke & Mayr GmbH.

Procedure:

- 1. Premix Phase A until homogeneous.
- 2. Mix Phase B ingredients and, using a water bath, heat to 80°C until completely melted.
- 3. Add Phase A to Phase B, mixing until homogeneous.
- 4. Turn off heat.
- 5. Add Phase C and increase mixing to 1,100 rpm while viscosity is increasing.
- 6. Add Phase D ingredients.
- 7. Compensate for the water loss due to heating.
- 8. Formulation requires a few days to reach desired texture.

NOURISHING HAIR BUTTER

Shine and Reduced Friction



Statistically different from Nourishing Hair Butter: *>95%, **>99%, ***>99.9%

Treatment: 0.15 g/g on slightly bleached Caucasian hair tress.

DOW CORNING Beauty & Personal Care Solutions

Smoothing Potion *CPF* 2272

DOW CORNING

Smoothing Potion (CPF 2272)

Oil and water phased system – reduced friction, reduced static, reduced frizz, enhanced dry combing

Ingredients/INCI Name	Trade Name/Supplier	Weight %
Phase A		
Dimethicone (and) Dimethicone/Vinyl Dimethicone Crosspolymer	<i>DOW CORNING</i> [®] 3901 LIQUID SATIN BLEND	3
Dimethicone	XIAMETER [®] PMX-200 SILICONE FLUID, 2 CST	12.5
Isododecane	Permethyl [®] 99A/Presperse, Inc.	12.5
Fragrance	Black Amber & Lavender Fragrance/Bramble Berry Inc.	0.2
Ethylhexyl Methoxycinnamate	Parsol [®] MCX/DSM Nutritional Products	1
PEG-7 Dimethicone (and) Laureth-7 (and) Polysorbate 20	DOW CORNING® CE-1874 MICROEMULSION	2
Phase B		
Water		64.8
Glycerin	Glycerin, USP Grade/Fisher Scientific	3
Silk Amino Acids (and) Water	<i>Crosilk</i> [™] Liquid-LQ-(WD)/Croda	0.1
Hydrolyzed Keratin (and) Water	Crotein [™] WKP-LQ(WD)/Croda	0.1
Panthenol	D-Panthenol 50P/BASF Corporation	0.1
Phenoxyethanol and Ethylhexylglycerin	<i>Euxyl</i> [®] PE 9010/Schülke & Mayr	0.5
0.04% solution of FD&C Blue 1 and 0.16% D&C Red 33 in water	FD&C Blue 1 and D&C Red 33/Sensient Cosmetic Technologies	0.2

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Procedure:

- 1. Mix first three ingredients of Phase A together until homogeneous.
- 2. Combine remaining Phase A ingredients with the premix made in step 1 and mix until homogeneous.
- 3. Mix Phase B ingredients together and add to Phase A with mixing.

SMOOTHING POTION

Reduced Friction



Statistically different from Smoothing Potion: *>95%, **>99%, ***>99.9%

Treatment: 0.15 g/g on slightly bleached Caucasian hair tress.

DOW CORNING Beauty & Personal Care Solutions

SMOOTHING POTION

Enhanced Dry Combing and Reduced Static



Statistically different from Smoothing Potion: ***>99.9%

Sensory Panel: 20 panelists.

Treatment: 0.15 g/g on slightly bleached Caucasian hair tress.

DOW CORNING Beauty & Personal Care

Solutions

Reduced Static



DOW CORNING

Beauty & Personal Care 0.15 g/g on slightly bleached Caucasian hair tress. Solutions Tresses were combed 3 times quickly.

Reduced Frizz



Treatment: 0.15 g/g hair applied to 4 g Caucasian frizzy hair tress. Tresses were air-dried and then left in a room with constant temperature and humidity (50%/25°C) for 24 hours.

DOW CORNING

Dow Corning® 3901 Liquid Satin Blend

Description	High-molecular-weight branched polymer
INCI Name	Dimethicone (and) Dimethicone/Vinyl Dimethicone Crosspolymer
Applications	Leave-in hair care, skin care, color cosmetics, body and face care (BB and CC cream, eye creams), other applications
Benefits in Hair Care Applications	Unique rheology (stringiness), reduced friction, smoothness, slipperiness, flexibility, shine, curl retention and definition, reduced static, ease of styling, hair alignment, reduced frizz, heat protection, enhanced dry combing
Typical Use Levels in Hair Care	3-20%
Cosmetic Regulation Status	Listed in the Catalogue of Cosmetics Ingredients used in China

DOW CORNING

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